



September 22, 2014

Chairman Tom Wheeler
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

RE: MB Docket No. 14-57

Dear Chairman Wheeler:

Headquartered in Hanover, PA, Utz Quality Foods, Inc. is known for potato chips, pretzels, cheese curls, popcorn, party mix, and other snack foods. We produce over 1.5 million pounds of potato chips and 850,000 pounds of pretzels every week at our nine manufacturing plants across the U.S. These products are then delivered to supermarkets, convenience stores, and other retail locations from the company's more than 55 distribution centers, primarily in the Eastern United States. As you might guess, a strong communications infrastructure is essential to our success. That is why I am writing you today, in support of the Comcast/Time Warner Cable merger.

We started working with Comcast in April, 2013 when we realized that we needed to reassess our then-existing wide area voice and data networking infrastructure to replace our old T1 lines. Recent acquisitions of three major regional brands and distribution networks demanded a quick response and resolve. We looked to Comcast Business to connect our new regionally-dispersed employee offices, supplier locations, and distribution centers in a way that would also provide the bandwidth we needed for future growth. Comcast partnered with us at each step of the way, and helped us figure out an efficient, cost-effective approach to meet our needs.

Ultimately, we installed a 20 Mbps Ethernet Dedicated Internet (EDI) line that replaced three T1 connections at our Corporate Headquarters to provide up to four times the bandwidth for much less money than what the company was previously paying. We now can host most of our corporate applications directly from headquarters, including programs as diverse as occupational health management and AUTOCAD software. We also added two Business Trunks, which is saving local and long distance fees in the company's call center.

Most recently, Comcast installed both a 6 Mbps and 10 Mbps Ethernet Private Line (EPL) at our Sterling and Fitchburg, Massachusetts, facilities. As strategic locations for the company, these two facilities ship product directly to Utz's various New England distribution centers.

Comcast's proposed merger with Time Warner Cable will benefit our company and others like ours in a number of ways. First, it will allow us to streamline our communications. Currently, our facilities are spread across both Comcast and Time Warner Cable territories. By allowing these two companies to combine, the FCC would enable our various properties to enjoy a better and more seamless broadband experience.

Second, with an expanded footprint, more companies would be able to take advantage of the excellent suite of offerings by Comcast Business. Their wide range of scalable and high-speed services are ideal for rapidly-growing businesses like ours, that need to adapt to ever-changing demands from both their employees and customers.

Finally, a combined Comcast/Time Warner Cable will be a stronger competitor in the business services market. Their wide range of scalable, high-speed services, combined with reliable connectivity and dedicated customer support, will drive competitors to improve their products and lower their prices. Such competition is a benefit to companies and the economy as a whole.

As you review the proposed merger, please consider the benefits to business customers that it will produce.

Sincerely,

A handwritten signature in cursive script that reads 'J. Ed Smith'.

J. Ed Smith
Chief Information Director
Utz Quality Foods, Inc.